



DEPARTMENT OF THE AIR FORCE
WASHINGTON DC 20330-1060

OFFICE OF THE ASSISTANT SECRETARY

Policy Memo: 03A- 003

JAN 15 2003

MEMORANDUM FOR ALL PROGRAM EXECUTIVE OFFICERS
DESIGNATED ACQUISITION COMMANDERS
SINGLE MANAGERS

FROM: SAF/AQ
1060 AF Pentagon
Washington DC 20330-1060

SUBJECT: Incentivizing Contractors for Better Systems Engineering

1. In my 6 Jan 03 memo, subject above, I emphasized the need for a more robust application of Systems Engineering (SE). To facilitate this objective, I referred you to the Acquisition Center of Excellence (ACE) and SAF/AQC organizations to assist you in developing effective incentives, contractual and others, to elevate SE implementation on government contracts.
2. I view the ACE as a conduit to the amassed wealth of talent and experience that exists across the Air Force, specifically Air Force Materiel Command (AFMC) and Air Force Space Command (AFSPC) and their field centers. Many of the best practices, tools, incentives, and source/reference documents contained in attachments to my earlier memo, as well as many commercial standards, were developed and implemented on programs across AFMC and AFSPC. Our continued success and future growth will be dependent upon a collaborative partnership across the acquisition community to tap the tremendous corporate knowledge and talent that resides within AFMC/EN, AFSPC, SAF/AQRE, SAF/AQC, the ACE and our industry partners.
3. I believe we are on the cusp of forging a new path – re-invigorating the basics of sound **SE** disciplines that have served us well on many successful programs. I look for your continued support and leadership as we work to define the future.

A handwritten signature in black ink, appearing to read "M. Sambur", with a long, sweeping underline that extends to the right.

MARVIN R. SAMBUR
Assistant Secretary of the Air Force
(Acquisition)